



EXECUTIVE OVERVIEW

Legal advice for business decisions.

Corporate law, Mexican trusts and finance. Independent leadership with matter-specific specialists for businesses, investors and business-owning families.

HERMOSILLO, MEXICO / NATIONWIDE SUPPORT



TRACK RECORD & OUTCOMES

A practice focused on your business.

VELAR combines banking experience, corporate insight and trust expertise to structure, negotiate and support transactions in Mexico.

Led by Erick Alejandro Velázquez Arriaga. Advice through a single point of contact, with specialists coordinated according to each engagement.

≈ MXN 23bn

Transactions involving legal participation over a banking career.

MXN 10bn

Syndicated loan involving legal participation.

MXN 1bn

Individual value of trust structures prepared.

BUSINESS APPLICATION

Companies formed and reorganized · Integrity and privacy policies implemented · Contractual products that remain in use.

Approximate figures in MXN (Mexican pesos); bn = billion. They reflect prior professional experience and must not be added together. Client and counterparty identities are omitted under applicable confidentiality obligations and NDAs.

CORPORATE & COMPLIANCE

Clear rules for operations and growth.

01 Corporate Governance

Company formation and restructuring; shareholder agreements, meetings, boards, powers of attorney and corporate books. Business establishment and transformation.

02 Contracts & Projects

Civil and commercial contracts, co-investment and contractual joint ventures. Real estate due diligence, sales and coordination of notarial execution.

03 Compliance & Regulation

Assessments, integrity, ethics and privacy policies; document controls and obligation monitoring. Legal handling of licences and permits.

04 Operations & Specialists

Coordination of employment, tax, accounting and litigation matters. Support during inspections and specialist involvement within a defined scope.

PRACTICE AREAS

Structures for investment and continuity.

01 Mexican Trusts

Structuring, formalization, analysis, legal opinions, amendments and restructuring of Mexican trusts (fideicomisos). Administration, security, investment, development and government purposes.

02 Lending & Banking Products

Public- and private-sector loans, syndicated lending, security and restructurings. Receivables discounting, assignment of collection rights, sale and leaseback, and payment waterfalls.

03 Infrastructure & Government

Multiyear public works, public-private partnerships and public debt. Contract analysis, approvals, repayment sources and cash flow administration.

04 Assets & Family Office

Asset structuring, family governance and wealth continuity. Coordination of corporate, trust, tax and notarial components with specialists.

FIRM LEADERSHIP

Direct leadership. Specialist support.



Erick Alejandro Velázquez Arriaga

Corporate, finance and trust lawyer. Former Legal Manager and Authorized Trust Officer at Bansi, Northwest Region. Law degree from UASLP, CENEVAL Excellence Award and academic exchange at the University of Granada.

INDEPENDENT COLLABORATION NETWORK

Hermosillo, Sonora

Corporate, notarial, asset structuring, family office and accounting.

San Luis Potosí

Corporate, public-sector banking, employment, constitutional relief (amparo) and strategic litigation.

Guadalajara, Jalisco

Matter-specific legal collaboration and local support.

Mexico City

Tax, government and environmental law.

Independent collaborator locations, not branch offices. Participation and scope defined per matter; finance and public debt expertise coordinated as needed.

LET'S DISCUSS YOUR PROJECT

Let's discuss your next business decision.

01 / Understand

Objectives, documentation and priority risks.

02 / Structure

Options, scope and implementation plan.

03 / Document

Negotiation, contracts and coordination among parties.

04 / Support

Monitoring milestones, obligations and changes.

Matter-based advice · Project support · Corporate retainer

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Hermosillo, Sonora, Mexico · Matters across Mexico

Share your objectives and transaction stage to define the advisory scope.